

SUCCESS
FORMULA

THINK & ACHIEVE!



Elijah Chai

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CONTENTS:

INTRODUCTION	5
Ability	7
Accountability	12
Achievement	17
Action	26
Admiration	35
Ambition	37
Awards	43
Chance	46
Courage	48
Decision	56
Determination	61
Discipline & Self-Discipline	68
Example	73
Fame	76
Fortune & Fate	84
Goals	91
Greatness	95
Honesty	102
Initiative & Incentive	105
Leadership	113
Opportunity	121
Optimism	126
Praise	132
Quality & Excellence	139
Reputation	147

Responsibility	152
Self-Esteem	157
Status	161
Success	165
Talent	174
Time & Timing	179
Victory	186
END-NOTE	189

INTRODUCTION

Success is often elusive to many people, and some view it as an impossible goal. This popular view has led to much hair-pulling and frustration, and some have abandoned all hope of ever becoming successful or achieving success in any measure.

It is, however, attainable, and the first step to doing so is to start believing that Success is ever-present. It is waiting to be discovered, and one has to clear one's mental barrier that he or she is not meant to be a success in life.

Whatever one's regard for positive thinking or the more fashionable Neuro-Linguistic Programming (NLP), or even for more esoteric psychotherapeutic terms such as Scripting (à la Affect Imagery Consciousness), it cannot be denied that one's position largely emanates from one's thought life. What you think is what you become. What you feed on has an accumulative effect on your results, be they physical, intellectual, emotional, or spiritual. This truism is ever-prevalent in all facets of life.

This little book contains quotes and sayings of the world's greats, of bygone ages and more recent times. To sit at their feet and listen to their words is no small matter; it could change your life! Allow yourself some time and space in your busy-ness to hear what they have to say.

ABILITY

Quotes

1

If initiative is the ability to do the right thing,
then efficiency is the ability to do the thing right.
— *Kelly Miller*

2

Our ability to create has outreached our ability to
use wisely the products of our invention.
— *Whitney Moore Young, Jr.*

3

The superior man is distressed by his want of
ability.
— *Confucius*

4

It is a great ability to be able to conceal one's
ability.
— *Francois de La Rochefoucauld*

5

Don't let your will roar when your power only whispers.

— *Thomas Fuller*

6

You cannot fly like an eagle with the wings of a wren.

— *William Henry Hudson*

7

One good head is better than a hundred strong hands.

— *Thomas Fuller*

8

Martyrdom is the only way in which a man can become famous without ability.

— *George Bernard Shaw*

9

The ability to get to the verge without getting into the war is the necessary art. If you cannot master it, you inevitably get into war. If you try to run away from it, if you are scared to go to the brink, you are lost.

— *John Foster Dulles*

10

The single most exciting thing you encounter in government is competence, because it's so rare.

— *Daniel Patrick Moynihan*

11

What another would have done as well as you, do not do it. What another would have said as well as you, do not say it; what another would have written as well, do not write it. Be faithful to that which exists nowhere but in yourself--and thus make yourself indispensable.

— *Andre Gide*

12

Competence, like truth, beauty, and contact lenses, is in the eye of the beholder.

— *Laurence J. Peter*

13

Any jackass can kick down a barn, but it takes a good carpenter to build one.

— *Sam Rayburn*

14

Don't wish me happiness--I don't expect to be happy...it's gotten beyond that somehow. Wish me courage and strength and a sense of humor--I will need them all.

— *Anne Morrow Lindbergh*

15

The race is not always to the swift, nor the battle to the strong, but that's the way to bet.

— *Damon Runyon*

Saying

Native ability without education is like a tree without fruit.

Joke

“You must be the worst caddie in the world,” said the dejected golfer after a disastrous afternoon on the links.

“I doubt it, sir,” replied the caddie. “That would be too much of a coincidence.”

ACCOUNTABILITY

Quotes

1

When a man points a finger at someone else, he should remember that four of his fingers are pointing at himself.

— *Louis Nizer*

2

If you can't stand the heat, you'd better get out of the kitchen.

— *Harry S. Truman (attrib.)*

3

A person may cause evil to others not only by his actions but by his inaction, and in either case he is justly accountable to them for injury.

— *John Stuart Mill*

4

No snowflake in an avalanche ever feels responsible.

— *Stanislaw Lec*

5

He that is good for making excuses is seldom good for anything else.

— *Benjamin Franklin*

6

There can be no true response without responsibility; there can be no responsibility without response.

— *Arthur Vogel*

7

A memorandum is written not to inform the reader but to protect the writer.

— *Dean Acheson*

8

If you let other people do it *for* you, they will do it *to* you.

— *Robert Anthony*

9

The way to get things done is not to mind who gets the credit of doing them.

— *Benjamin Jowett*

10

The irony of the matter is that the future generations do not have a vote. In effect, we hold their proxy.

— *Charles J. Hitch, regarding the environment*

11

...if a man is not faithful to his own individuality, he cannot be loyal to anything.

— *Claude McKay*

12

I have her life, I can take life away.

— *Mary Beth Whitehead, on her role as surrogate mother to Baby M*

13

People think responsibility is hard to bear. It's not. I think that sometimes it is the absence of responsibility that is harder to bear. You have a great feeling of impotence.

— *Henry Kissinger*

Sayings

1

God gave burdens, also shoulders.

— *Yiddish proverb*

2

Everyone, in the final analysis, is in business for himself.

3

Silence = Death.

— *Slogan for AIDS activists*

Jokes

1

“Gee, Mr. Schmertz, we’d really like to give you that loan,” said the bank officer to the rather seedy character, “but your credit rating isn’t exactly...uh...superlative. What assurance can you offer that it’ll be paid back on schedule?”

“Won’t a gentleman’s word of honor be sufficient?” he asked, in an injured tone.

“Certainly,” she said brightly. “When will you be bringing him in?”

2

The Six Phases of a Project:

1. Enthusiasm
2. Disillusionment
3. Panic and hysteria
4. Search for the guilty
5. Punishment of the innocent
6. Praise and honor for the nonparticipants

ACHIEVEMENT

Quotes

1

No matter what accomplishments you make, somebody helps you.

— *Althea Gibson Darben*

2

The only way to enjoy anything in this life is to earn it first.

— *Ginger Rogers*

3

It is sobering to consider that when Mozart was my age he had already been dead for a year.

— *Tom Lehrer*

4

Men too involved in details usually become unable to deal with great matters.

— *Francois de La Rochefoucauld*

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