

**140 QUOTATIONS THAT WILL
ALLOW YOU TO TAKE THE FIRST
STEPS TOWARDS BEING
SUCCESSFUL**

Read every quotation in this book and you will get an idea of what it will take for you to be successful in your home, community, or work.

Read at your own speed - one page each day, or all at once – it doesn't matter, because each

one of the 140 quotations will give you something to think about.

YOU WILL LEARN THAT:

PROCRASTINATION robs you of opportunity. It is a significant fact that no great leader of industry was ever known to procrastinate (i.e., put off doing something that you can do today.)

You are fortunate if **AMBITION** drives you into action, never permitting you to falter or

turn back once you have rendered a
DECISION to go forward.

Second by second, as the clock ticks off the
distance, TIME is running a race with YOU.

Delay means defeat because no-one can ever
make up a second of lost TIME.

TIME is a master worker which heals the
wounds of failure and disappointment and
rights all wrongs and turns all mistakes into
capital, but it favors only those who kill off

procrastination and remain in ACTION when decisions are to made.

Life is like a great checker-board. The player opposite you is TIME.

If you hesitate you will be wiped off the board and lose the game. If you keep moving you may win.

The only real capital is TIME, but it is capital only when used. You may be shocked if you

were to keep an accurate account of the TIME
you waste in a single day.

Ask any well-informed marketer and they
will tell you that indecision is the outstanding
weakness of the majority of people.

Every marketer is familiar with that time-
worn excuse, “I will think it over,” which is
the last line of defense of those who have not
the courage to say either yes or no.

Meanwhile, TIME forces them into a corner from which they can't move.

The great leaders of the world were men and women of quick decision. The suspense of indecision drives millions of other people to failure.

IMAGINATION, alone, is not enough to ensure success.

Millions of people have imagination and build plans that would easily bring them both

fame and fortune, but those plans never reach
the DECISION stage.

The person of DECISION cannot be stopped!

But the person of INDECISION cannot even
start!

It's your choice to make.

I wish you all the success that you want.

D C Robinson

AND NOW TO THE QUOTATIONS....

Who said it could
not be done? And
what great
victories have they
to their credit
which qualify them
to judge others
accurately?

Time is a Master
Worker that heals the
wounds of temporary
defeat, and equalizes
the inequalities and
rights the wrongs of the
world.

There is nothing
"Impossible" with time!

No person has a chance
to enjoy permanent
success until they begin
to look in a mirror for
the real cause of all
their mistakes.

If you must slander
someone, don't speak it,
but write it.

Write it in the sand,
near the water's edge!

Don't be afraid of a
little opposition.
Remember that the
“Airplane” of Success
generally takes off
against the Wind of
Adversity, not with it!

Provide more service than that for which you are paid and you will soon be paid for more than you provide. The law of "Increasing Returns" takes care of this.

Every failure is a blessing in disguise, providing it teaches some needed lesson you could not have learned without it.

Most so-called failures are only temporary defeats.

If you do not
believe in
cooperation, look
what happens to an
automobile that
loses a wheel.

People cease to interest us when we find their limitations. The only sin is limitation.

As soon as you once come up to a person's limitations, it is all over with them.

You cannot become a
power in your
community nor achieve
enduring success in
any worthy endeavor
until you become big
enough to blame
yourself for your own
mistakes and reverses.

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