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DECEPTION TIPS: 101 CUES TO DETECTING DECEPTION

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How good are you at reading people?

Wanna be better?

Start learning the language everyone knows yet very few understand.

Body Language.

You don't have to be in the dark always wondering if someone actually means what they are saying.

Now you can **know**. Body language always tells the truth and you have the power to never be deceived again!

No more scams, cons, or getting the wool pulled over your eyes.

It's time for you to learn how to detect deception!

How many more times will you wonder whether or not your child is telling the truth?

How often will you fall for the same old story in your relationships?

When's the next time you'll miss out on a sale because you couldn't quite read your target?

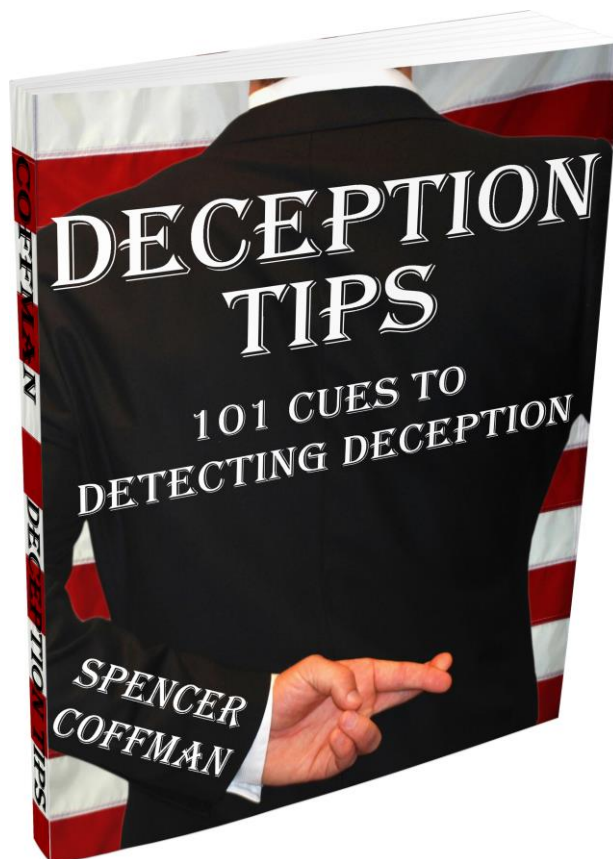
The Answer...

NEVER AGAIN!!!

Body language is present everywhere and if you can read it, you will be much better able to see exactly what someone really wants to say.

So how can you read it?

Introducing Deception Tips



101 Cues To Detecting Deception

Lies and deception can really take a toll on your emotions and you need to be able to protect yourself and recognize what people are really saying.

When you are able to understand body language there's no telling what will happen!

You'll finally be able to...

- Protect yourself from emotional damage.
- Know whether or not you are about to get ripped off.
- Start knowing what people are truly saying and learn what they really mean.
- Increase your sales capability.
- Understand what your kids are saying.
- Give your customers exactly what they want but are afraid to ask.
- Recognize the needs of your spouse.

The list goes on!

I created this book because people loved the Deception Tips Blog, which was created because people loved A Guide To Deception.

Now you have the power of both resources in one handy location. You have many of the tips from A Guide To Deception and all of the tips from the blog in one great eBook!

The question is: what would you be willing to pay for such a valuable resource.

How much is this knowledge worth to you?

Deception Tips is packed with 101 full color images that you can learn from and review on a daily basis.

In fact, **the value is truly priceless.**

The good news is I want you to learn. I want you to have this book.

Even though it could easily be sold for \$47 or more.

It's yours for this very special price.

That's right! And you can order it for any electronic device you like on many different online retailers so it's sure to work for you.

Yes! I'm ready to sharpen my body language skills and start reading people like never before!

Send my copy of "Deception Tips" so I can get started right away!

Order Now!

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[Introduction](#)

Deception is something with which many people are fascinated. It isn't so much deception, rather, the signs of deception and the ability to detect it. People love to learn how to read people. The interpretation of body language is something that is really taking the world by storm and the study of it has really accelerated in the 2000's. It is a language that everyone speaks, yet very few people understand and interpret. It is the only language in the world that always speaks the truth. Perhaps this is why people are so interested in learning all they can about it. Deep down, people want the truth. It is rooted in our behavior. Our unconscious mind always tells the truth and therefore, unconsciously, we want the truth as well.

I've compiled this book because of your interest in deception and the deceptive signs within body language. After my book [A Guide To Deception](#), many readers were looking for more. They liked the direct and straight-forward approach and appreciated all of the information that was stuffed into that book. However, there was also some feedback that said there was too much information, that the book could have been twice as long and more explained. Therefore, I decided to follow up [A Guide To Deception](#) with a series of blog posts solely dedicated to deception and how to detect it. I posted a new tip each week for roughly two years. Thousands of people followed the blog across several different social media channels. The reception was amazing.

Once again, however, people wanted more! Therefore, in addition to compiling this book, which includes all of the deception tips, I have started recording a series of videos explaining each of the deception tips. A new video will be posted each week for roughly two more years, until 2020, so be sure to tune into the [Deception Tips Blog](#), subscribe to the [YouTube channel](#), and follow it on any social media network you like.

If you are interested in learning even more about each of these deception tips and having them thoroughly explained, then feel free to take a look at the [revised and expanded edition of this book](#). Here you will see each deception tip along with an explanation of the tip so you can really understand how to detect deception.

101 Cues To Detecting Deception

Spencer Coffman

A man in a dark suit jacket and white shirt is seen from behind, with his arms crossed behind his back. He is standing in front of an American flag. The number '1.' is printed in white on the upper back of his jacket.

1.

LIARS WILL OFTEN FOLD
THEIR ARMS DEFENSIVELY
IN AN UNCONSCIOUS ATTEMPT
TO MINIMIZE BODY LANGUAGE.



2.

DILATED PUPILS ARE A SIGN OF
AROUSAL OR KEEN INTEREST.
BEWARE OF PINPOINT PUPILS
WHEN OTHER ARE SPEAKING.



3.

CONTRADICTORY BEHAVIORS,
SUCH AS SAYING NO WHILE
NODDING YES, ARE OFTEN
DISPLAYED BY LIARS.



4.

WHILE RECITING A REHEARSED LIE, IT IS DIFFICULT TO PERFORM PHYSICAL TASKS, SUCH AS MAKING COFFEE. THE LIAR WILL MOST LIKELY STAND PERFECTLY STILL WITH ITEMS IN HAND.



5.

GUILTY PEOPLE OFTEN AVOID
USING CONTRACTIONS AS IF TO
EMPHASIZE THEIR INNOCENCE.

EXAMPLE:

USING DID NOT INSTEAD OF DIDN'T.

Visit <https://spencercoffman.com/deception-tips> to continue reading this eBook.

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[About The Author](#)

Spencer has been studying human emotions and the meaning behind body language since 2010. He has been certified at the expert level in both the Micro-Expression Training Tool (METT) and the Subtle Expression Training Tool (SETT). Doctor Paul Ekman, who is arguably the founding father of micro-expression research, created these tools. In 2013, Spencer published new findings regarding humans' [ability to interpret smiles](#) and in 2015 he published [A Guide To Deception](#), which teaches people how to spot lies. To learn more about Spencer, visit his website SpencerCoffman.com

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