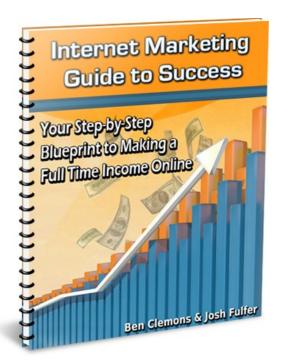
Internet Marketing Guide to Success

Your Step-by-Step Blueprint to Making a Full Time Income Online



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Thank you and welcome to the Internet Marketing Guide to Success.

This book is our attempt at providing you with a step by step action plan that you can start implementing today to begin seeing results with your online marketing efforts.

We will do our best to provide you with good info that you can use today to begin growing your online business. The ideas, information, and techniques we'll talk about in this book are the same things that we have used and continue to use for growing our own successful online business.

If you follow the methods described in this book you will be successful but you have to TAKE ACTION. As with anything else in life, knowing how to do it doesn't do you any good until you put that knowledge to use. By taking immediate action on the steps outlined in this e-book you'll be well on your way to making money online, and have a HUGE head start over most other people that are just beginning with internet marketing.

We hope you enjoy this book, learn the steps and most importantly TAKE ACTION.

To your continued success online, Josh Fulfer and Ben Clemons

http://www.directeffect.biz

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<u>Intro</u>

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Chapter 2 – Building A list

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Chapter 4: Building Your Squeeze Page

Chapter 5: Autoresponders

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List of Resources

Chapter 1: The Average Internet Marketer

The average person that gets into internet marketing is looking for a way to replace the income they make from a JOB, and have the freedom that comes with having their own online business. Sure everyone wants to make millions and be filthy rich, but the thing that most people really want and what drives them to keep trying, is the freedom that having an online income would provide them. The freedom to travel, live where they want, be in control of their own schedule, and not have limits placed on how much they can make. These people want to be responsible for their own destiny. They want to live life based on their own efforts, and how much they put into life; not by what someone else decides they are worth.

How much money would it take for you to quit your job or to live a life of freedom?

\$3,000 to \$5,000 a month is what most people would need in order to do IM full time. That isn't very much. Think about it, if you could generate \$100 a day you'd have an income of \$3,000 per month.

 $$100 \times 30 = $3,000.$

Making \$100 a day online is nothing. It's pennies!

The internet is a way of connecting with the entire world. It's a way of getting your product or service in front of everyone on planet earth who has access to the internet.

Think about this for a second... If you have a corner store in your home town, you're limited to the amount of possible customers that could buy from you.

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This is determined by your location, what your selling, the local economy, the population of where you live, ect..

Yet there are MILLIONS of small businesses all over the world that make very good money. So how much easier should it be to make money online where you aren't restricted by any of that.

The answer is easy. VERY EASY.

Its just a matter of knowing what to do and then taking the action necessary to get it done. That's it.

Those are the two things that stand in the way of you or anyone having a successful internet marketing business.

Knowledge & Action!

There are a lot of people that have been into internet marketing for years and could probably write an encyclopedia on all the ways to make money. Yet they don't even make enough to quit their day jobs. They don't take the action necessary to become a success. You'll find a lot of these types of people on the different marketing forums.

I like to call these people backseat marketers. They have very little real world experience, and almost everything they say is just something they're repeating from something else they read somewhere. The little bit of experience they do have is just as worthless because they obviously failed at whatever they tried or else they'd be successful.

Don't be "that guy". (or girl):)

Sure not everything you try is going to be perfect or make you millions.

However, by consistently learning and then following up that learning with taking action, you're going to be a million times more successful than 99.9% of people out there.

By reading this book and signing up to our <u>Internet Marketing Tips</u>

<u>Newsletter</u>, you've shown that you're interested in doing the first part of that, the learning part. We'll do our best to give you good solid information for you to work with. The second part, the action part, is entirely up to you.

Chapter 2: Building A List

The number one most important thing in internet marketing is "The List". Having a list of peoples names and e-mail addresses that are interested in your niche and have agreed to let you market to them is pure GOLD. It's a marketer's dream, and the bigger your list is the bigger your bank account is going to be.

Everything you do online should be geared towards building your list!

Repeat:

Everything you do online should be geared towards building your list!

If you're driving traffic to a site that sells something and making money from the sales, but don't have a way to contact the people after the sale in order to continue to sell to them in the future, then you're essentially wasting your time. Sure you might make a little money here or there, but you're never going to make the real money until you've got a list.

The people that are consistently making money online are the same people that have larger lists and their list size almost always corresponds closely to the amount they make.

Its as simple as this: The more people you're able to market to the more money you'll be able to make, and the more opportunities you will be presented with.

While a lot of online marketers have tried to build a list at some point or another, most have never stuck with it or gotten enough results to make it worth their while. The vast majority of marketers that are either building a

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list right now or have tried to build a list in the past never make it past a few hundred subscribers.

So why do a lot of marketers fail when trying to build their list?

Two things. First, they don't set up the right foundation for their list building efforts. By not setting things up properly in the beginning, they end up not making money from the few people that do end up getting on their list. Second, since they aren't making any money, they get sidetracked by something else and move on to "the next big thing". Essentially quitting.

List building is more of a long term strategy. It's not something you can just start one day and then by the end of the week be making millions of dollars. You have to consistently add people to your list, and keep marketing to these people the best you can.

A little effort done consistently, on a regular basis over time is a lot more powerful than a lot of effort done for only a few weeks. Its kinda like the story of The Turtle Vs. The Hare.

By learning the right things to focus on, and by setting things up the right way from the start, you're going to see results very quickly. This in turn will keep you motivated enough to continue on until the real CA\$H starts rolling in!

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