

How To **Cash In** With Your Own Private Label Content

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- - - ANNOUNCEMENT - - -



It's been a LONG time since I've been this excited over something in the "internet marketing" world.

My friend (and long-time mentor) Jimmy D. Brown has just launched a new membership site called "**List and Traffic**".

He's done some very interesting things with this subscription site that I just want to briefly mention.

1. Video training. Jimmy has included a set of video tutorials that teach you list-building and traffic generation. And the content is superb! Stuff no one else teaches - brand new, original strategies. (*You also get the MP3 version, PDF transcripts and PDF checklists to print out and walk through the steps to grow your lists and traffic*)

2. Recurring commissions. Members are automatically enrolled in the private affiliate program for the new site - you earn 50% commission EVERY MONTH for as long as the members you refer remain active. (The site is converting like crazy ... so it's an easy sale for you!)

3. Bonus resources. This isn't something that Jimmy advertises at the site, but there is a BONUS resource area inside the member's area loaded with original articles, reports and other materials to help you grow your business. Keep that to yourself as it's not "public knowledge" at this point.

Want to know the best part? The whole thing is only \$10.

I'm not sure how many members he is going to allow into the site, so I'd recommend you drop by now and take a closer look before he locks the doors. (Remember, his Nicheology site? It sold out in 3 days!)

Check it out at <http://www.ListAndTraffic.com>

How To **Cash In** With Your Own Private Label Content

This year, the 'buzz' word on the internet marketing scene was NICHE.

Now, marketers are looking for something new they can not only sell, but call their very own in the months ahead!

Enter the NEW buzz words **PRIVATE LABEL CONTENT**.

With the introduction of Private Label Content comes the renewed affirmation that **ANYONE** can successfully sell information online.

Even YOU! And I'm going to tell you just how to do it in this special report.

In fact, this is so incredibly **EASY** to do, I myself have done this, made a nice chunk of change doing it, and continue to do it. And if a person like me, who DREADS the mere THOUGHT of writing can profit from creating Private Label Content, absolutely anybody can.

You must believe that you CAN do this before getting into writing up your own content.

First things first. Let me tell you what Private Label Content is.

When one refers to something being a 'Private Label' product, it is a product that can be claimed as one's own creation, **even though it was created by another individual or company.**

For example, when you walk into your corner grocery store and you decide to buy the store brand can of beans in place of a more well known company's brand of beans in order to save yourself a few cents.

That is the concept behind digital information Private Label Content products.

Nothing too complicated :-)

You will have no doubt seen the Private Label phenomenon over the last month or so well it's growing fast and right now you can position yourself as an established provider of this kind of product if you act quick.

Don't sit back and think about it get started because **RIGHT NOW IS THE TIME TO BE DOING THIS!**

The marketing wave is coming be in a position to ride it.

SO HERE'S THE 'HOW TO'

Now, we will need 2 tools to use and you can get them 100% free.

The first tool you need when writing up your own private label content is a word processing program.

It can be as simple as Notepad or as useful as NoteTab:

<http://www.notetab.com/> (Click The Link For A FREE Download).

But whichever way you decide to go when writing up your own private label content, you must understand that creating it becomes much more than a matter of presentation!

Your future success will be determined by the quality of information you provide. And let me tell you, **quantity has nothing to do with quality**. Neither does visual presentation. Quantity and presentation are simply tools that help you sell your products. They do not help you create them. Only one thing known to man can do this. And it isn't something you can buy.

. Which leads us to the second tool you need. **Your Brain!**

It is your own personal knowledge bank that you have unrestricted, private access to all the original content held within it. Plus, it's an undrainable resource that has fresh new information deposited inside it on a constant basis.

There is no limit to what you can deposit inside your knowledge bank!
And now it's time to cash in on all those deposits you've made over the years.

You see, each time you are taught something, or read something, or see something, you are 'banking' it away for later use. At least in most cases :-). And those things that you are learning translate into pure profits through those that are willing to pay to learn what you have without going through the lengthy process of natural time it took you to learn it.

It's a known fact that 'web surfers' are looking for **specific information**. This has been the way it was from the beginning. And it hasn't changed.

What has changed is that now instead of getting gobs of unclassified free pieces of information, one can search for tightly categorized, strategically displayed, useful information based on a specific subject matter they are searching for.

This process of getting away from the 'one site fits all' approach to accessible information created an almost incomprehensible way to market to the 'masses'. And that was to focus on one subject, cover every aspect of it that could possibly exist, and offer it to the public with a nice little fee attached to it.

And while the content provided on the subject matter could be available elsewhere for free, most successful internet marketers understand that the **everyday internet user doesn't want to waste their valuable time searching for specific information**.

The whole world is moving at lightning, break-neck speed. So content has to be **accessible quickly** so that Joe can get on to the REALLY important thing.....his son's baseball game.

So, how does all this tie in to creating your own Private Label Content?

Practically every internet marketer that knows ANYTHING knows that content is King online!

It's a fact. Ask any online marketer you like. You will hear the same answer duplicated over and over again. **Content Is King.**

Roughly translated, **information is the key to profits.**

The term 'content is king' just sounds better and is a heck of a lot easier to use to remember the concept :-)

Why is information so important to anyone wanting to make money from the internet?

Because it is the **very thing** most internet users are in search of!

Sure, most people that log on want everything for nothing. But, if you give them an **quick and easy** way to get **exactly what they want**, many of them are willing to pay a reasonable cost for it.

Information is truly a profitable commodity that can be sold, rented, or given away. Any way you decide to use it, it can become money in the bank. **But even those selling it know how time consuming it can be to write on many popular topics.**

If it's something they know about first-hand, it is a less daunting task, **but still it is a task**. One that could take days to complete. And if they know nothing about the subject? Well, let's just say that many an internet marketer's project has fallen by the way-side due to time constraints.

Internet marketers are no different than normal 'web surfers'.

They want **what they can use to profit** and they want it as fast as they can get it. The only thing that may be slightly different is that

internet marketers are more quickly to jump on a good Private Label Content deal!

Now let me tell you a way that you can twist the arm of even the most successful Internet marketer and create an easy win-win situation for both of you. **Through creating and making available your own Private Label Content!**

Successful Internet Marketers become increasingly strapped for time to come up with new and exciting content to supply their customers with due to their major success.

Many of these successful marketers **will pay, and have paid, out the nose for high quality information they can put their own brand, or 'label' on.**

Just how much internet marketers willing to pay?

Take a look at the following successful Private Label Rights sales:

Michael Rasmussen's '**Instant E-Book Author**'

<http://magic-button.com/x.php?adminid=722&tid=6152>

Michael Rasmussen's '**Untold Secrets Of Internet Marketing**'

<http://magic-button.com/x.php?adminid=722&tid=6153>

Bryan Kumar's '**Overnight Marketing Expert**'

<http://magic-button.com/x.php?adminid=722&tid=6145>

Dima Sorokine's '**8 Products Special Sale**'

<http://magic-button.com/x.php?adminid=722&tid=6147>

You can also start to see sites emerging to supply the demand for private label content . . .

Bryan Winters over at **InfoGoRound** <http://www.infogoround.com>

Jeff Carpunky over at **MrArticles** <http://www.mrarticles.com>

Incredible isn't it?

BUT DON'T MAKE A REALLY BIG MISTAKE

The Internet is awash with article writers - if they're lucky and successful they may earn \$50 - \$100 per article and established authors slightly more.

DON'T BE AN 'ARTICLE WRITER'!

However by doing the same thing but **shifting the focus of your sales message** you will at least multiply your earning potential tenfold.

It's a simple shift to make but it makes a world of difference.

Sell A Solution - not a product.

Okay let me explain . . .

Article writer Joe creates a 2000+ word article on getting the best out of autoresponders - he can a) use the article himself to promote his web site and affiliate links to autoresponders and sell the article to a directory for anything up to \$200.00

Cool

Private Label Rights creator Jane creates a 2000+ word article on getting the best out of autoresponders too but her focus is different from Joe's

Jane creates a book from her article in PDF format and a mini site to go with it. She then pitches this content within the Internet Marketing arena with PRIVATE LABEL RIGHTS.

Now the marketers who see this will realise that they can use this content in all manner of ways - **AND IF THEY DON'T Jane will tell them in her sales copy.**

- ▶ They can simply resell the book
- ▶ They can offer Resell Rights or Master Resell Rights to the book
- ▶ They can break the book down into smaller articles to promote the Autoresponders that they sell or affiliate for
- ▶ They can add their name as the author and gain immediate 'expert status' in that market.

Jane also makes it easy for her customers to use her content by creating a 'mini site', some Ad copy and graphics.

Now unlike Joe's article / product that's worth just a few dollars - Jane's which is **effectively the same article / product** is worth far more.

She transformed her product into a solution - Jane identified how marketers could **use her content to make money** - and she made it **easy** for them to do so.

With some additional effort that article / report worth a few dollars to Joe becomes a product worth 10 times as much to Jane and can be sold a hundred times over.

Good, individual private label rights can sell for \$50 - \$100 or more.

With good presentation Jane could quickly sell 100 - 500 copies in a matter of weeks.

Joe Makes: **1 x \$150.00** and gets on with writing article #2

Jane Makes: **100 x \$75.00** and sits back to count her money.

The financial difference in this example is **more than \$7,000.00** in Jane's favour.

The difference is a few hours extra time spent creating a solution!

NOW LET'S GET EVEN SMARTER: Once we've identified that our customers are Internet Marketers let take a look at what they are interested in before we create a product to sell them.

NOTE: To be most appealing your Private Label Rights should relate to what your customers are already doing, selling or promoting - This makes it even easier for them to **USE YOUR PRODUCT WITHIN THEIR CURRENT MARKETING EFFORTS.**

It's time to look around at what the majority of the market is doing.

These are just a few examples: Advertising, Affiliate Marketing, Autoresponders, Blogging, Copywriting, Cover Creation, Ebay Selling, Firesales, Forums, List Building, Membership Sites, Multimedia, Niche Marketing, Ppc's, Recurring Commissions, Rss Feeds, Security, Seo, Software Development, Viral Marketing Etc.

Your plan should be to create content for your customers - don't get it the wrong way round and attempt to find customers for the content you've created.

For more ideas and inspiration check out a few of the popular marketing forums:

Allan Gardyne: <http://www.associateprograms.com/discus/index.php>

Anthony Blake: <http://www.ablake.net/forum/>

Harvey Segal: <http://www.clickbanksuccessforum.com/forum/>

Jim Daniels: <http://www.network54.com/Forum/184615>

John Calder: <http://internet-marketing-forum.com/forum/>

Michael Green: <http://www.howtocorp.com/forum/>

Phil Wiley: <http://www.ozemedia.com/forum/>

Willie Crawford: <http://www.williecrawford.com/cgi-bin/index.cgi>

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