

insights 10

A sample report on

# Global Patient Support Programs Market Analysis

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Includes Market Size, Market Segmented by Types and Key Competitors (Data forecasts from 2021 – 2030F)

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# insights 10

This report presents a strategic analysis of the **Global Patient Support Program market** and a forecast for its development in the medium and long term. It provides a comprehensive overview of the market value, dynamics, segmentation, characteristics, main players, trends and insights, growth and demand drivers, challenges & future outlook, etc. This is one of the most comprehensive reports about the Global Patient Support Program market, and offers unmatched value, accuracy, and expert insights

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- Market Segmentation
- Major Market Share
- Competitive Landscape
- Pharma Companies Sponsored PSPs
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## Global Patient Support Program Market Analysis

# 1. Introduction



# 1.1 Need for Patient Services



People experience various difficulties around starting their medications and continuing to take them as prescribed, leading to suboptimal behaviors that result in non-adherence

- Medication adherence is one of healthcare's greatest and most costly challenges
- Non-adherence is estimated to cause approximately **xx deaths** in the US annually, costing the US health care system up to **\$xx Bn/ year**
- It is a nuanced and multi-factorial challenge, and patients' needs while on treatment are highly differentiated



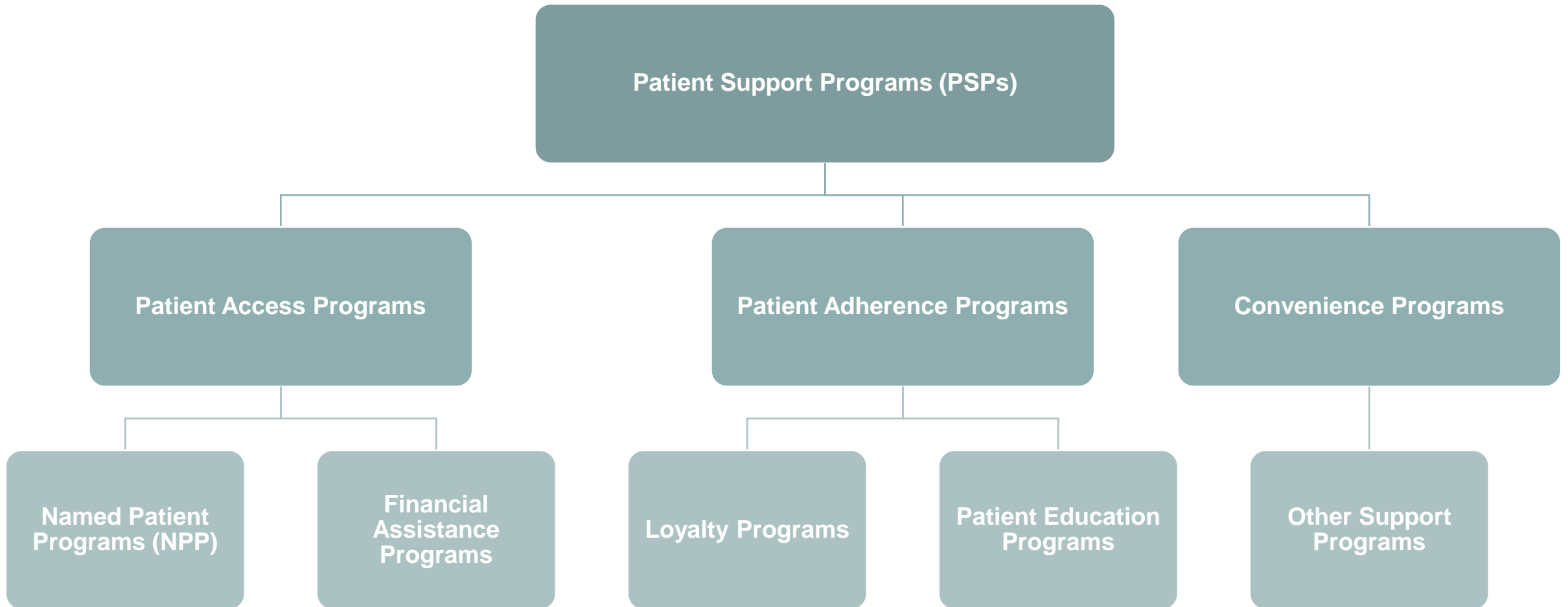
More serious the health condition of a patient, the more



Many patients want to receive support via phone. However, various digital channels like








## 1.2 Patient Support Programs: What do they offer?







# 1.3 Various Patient Services

**Caregiver Access**

-  Virtual Care/ Telehealth
-  Remote Monitoring
- 
-  **SAMPLE**
- 

**Healthcare Financing**

-  Benefit Coverage (BI/PA/Appeal)
-  Co-pay assistance
- 
-  **SAMPLE**

**Self Care/ Compliance**

-  Patient Education/ discovery
-  Medication delivery / support
- 
-  **SAMPLE**
- 

## 1.3.1 Caregiver Access – (1/2)



Virtual Care/  
Telehealth

Platform enabling remote delivery of healthcare services

Teladoc  
HEALTH

Companies in the space



Remote Monitoring

Remote patient monitoring enables monitoring of patients outside conventional clinical settings thereby increasing access to care and reducing healthcare delivery costs

Dexcom

Companies in the space



SAMPLE

Companies in the space

## 1.3.2 Healthcare Financing – (1/3)



### Electronic Prior Authorization (ePA)

ePA is the electronic transmission of information between the prescriber, and payer to determine whether or not the PA is granted

covermymeds®

Companies in the space



### Real Time Benefits Verification

Providers need visibility into patient benefits to determine patient's needs. RTBV technologies integrate this information into provider workflows to improve care planning

pokitdok

Companies in the space



SAMPLE

Companies in the space

### 1.3.3 Self Care / Compliance



#### Patient Education

Tools and platform that enables healthcare professionals and physicians to impart information and knowledge to patients thereby altering their health behaviors and improving health outcomes



Companies in the space



#### Medication Delivery

Services enabling timely delivery of prescriptions at patients doorstep/ convenient location to drive long term adherence through convenience



Companies in the space



#### [Redacted]

SAMPLE

Companies in the space

# 1.4 Strong Desire for Support Services from Pharma Manufacturers

*Survey of more than 1,000 patients with chronic / complex conditions was conducted to evaluate the patient experience on therapy: commonly encountered challenges related to access and adherence, support used, preferred, and expectations from the manufacturer of the medications*



**xx%** respondents needed financial and copay support



**xx%** of respondents believe that pharma companies should offer patient support services



**xx%** respondents wanted services for frequent medication reminders



**xx%** of those with complex or chronic conditions say that they would opt in for patient support services



**xx%** people wanted companion to talk to about their medication and emotional concerns while dealing with disease and treatment



**xx%** of cancer and xx% of lupus patients agreed to opting patient support services



**xx%** said increased communications from a physician or nurse would be most beneficial



**xx%** were aware of the patient support services that are currently offered by drug manufacturers, despite its high demand



**xx%** said calls/visits from a nurse who is an expert in the medication the patient is on would be most helpful



**xx%** actually reported utilization of pharma-provided services

SAMPLE



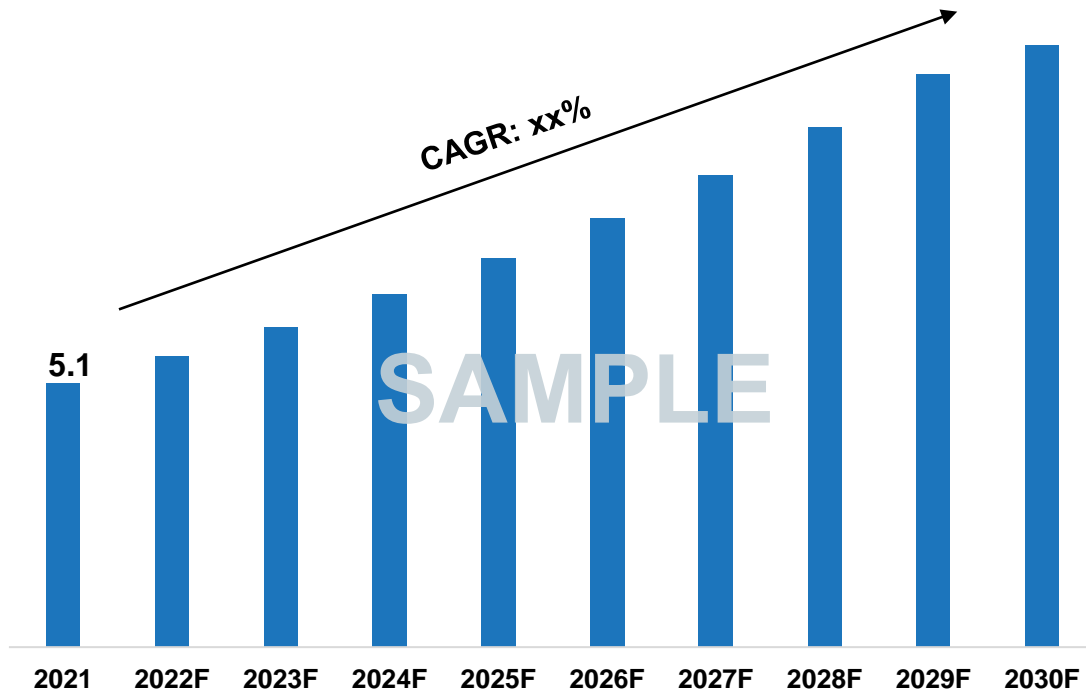
# Global Patient Support Program Market Analysis

## 2. Overview



## 2.1 Market Size and Forecast

Global Patient Support Program Market Size \$Bn



### Key Analysis

- xx% Patients believe pharmaceutical companies have a responsibility
- xx% Patients are aware of the services that pharmaceutical companies
- xx% Pharma companies are raising their investment in
- xx% Healthcare professionals are very aware of
- xx% Patients believe that pharma companies should be working more closely with

Global Patient Support Program Market Analysis

### 3. Growth Drivers & Restraints

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