

Buy **Anything**
Wholesale



The #1 Wholesale
Suppliers Guide

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PUBLISHED BY INFO-PUBLISHER.COM

Introduction

You have just bought the best wholesale supplier, drop shipping, overstock, and closeout information product available on the Internet today!

How do I know that this “wholesale list” is the best there is?

First of all, I have interviewed over 50 eBay power sellers and asked them to reveal exactly where and how they get their hands on the products they sell. I didn't just guess, and I didn't just search through the Internet, copied all of the supplier web addresses and sold what I copied to you.

I have also bought my competitors' products (wholesale lists), and I can tell you that my product is hands down the best there is.

This wholesale resource product is the best because it doesn't only give you links to wholesalers, manufacturers and drop-shippers, it tells you **where to find them** as well.

Regularly all you would get from a wholesale list is just a bunch of useless links to suppliers' websites. Most of the links would probably be dead and the suppliers out of business.

And that is the problem with most wholesale lists, they simply give you a bunch of links and always leave out the part on where they got those links. And that is the biggest difference between this wholesale guide and most wholesale lists.

This guide actually teaches you exactly where to find wholesale suppliers contact information your self, so you will never have to rely on someone else for wholesale supplier information again!

“SECRET” WHOLESALE SUPPLIER SOURCES

Before you see all of the resource links, I must tell you again that this is not a wholesale list. The links below are web directories full of manufacturers, suppliers, drop-shippers, wholesalers, liquidators etc. This is exactly where eBay power sellers and wholesale list makers get their information from. ENJOY!

Here it is, here is the information you paid for. The links below will open up a whole new world, where a supplier's website or contact information is no “secret” and where there are literally hundreds of thousands of products at your finger tips.

The websites below are not actually secrets and you can easily find them if you know where and how to look. The people that make these websites secret are the creators of wholesale lists. The information below is what no wholesale list seller in the world wants you to know about.

IMPORTANT: You are about to receive the information you need in order to start your own online business, you are about to take the next step. What I ask of you is not to take the following information for granted, but put it to good use and make the best of it.

If you are truly serious about taking the next step and starting your online or offline business, than the following information will help you a great deal. But it is up to you to put that information into good use. Knowing this information alone will not accomplish anything, you must take action!

And that is exactly what you should do as soon as you read the “Buy-Anything-Wholesale” Guide....take action! And don't stop until you accomplish your goals!

Note: If you can't find the product you want in one of the following websites, either try different keyword or look for it in another website.

The Best of The Best:

<http://www.yellowpages.com> – (or .ca or .co.uk) *I recommend you try this before you try anything else. This is the best way to find suppliers in your area and you can do it over the Internet! This website will find you suppliers in your area, give you their addresses and phone #'s and even shows you where they are located on a map. Remember, **a good supplier close to home is better than a great one far away.***

This is a very underrated and overlooked website. The reason you should use yellow pages is because it will find suppliers in your city (why look in India when you can get it in your city?).

To use this website properly simply type in “wholesale” into the search box and you will be given a bunch of sub-directories. It’s amazing how many suppliers there are **right under your nose!**

<http://www.alibaba.com> – this is a huge directory of suppliers from all over the world. It works like a search engine: type in what you want and chances are alibaba has it. Not all of the suppliers on this website are actually real suppliers (some are manufacturers while other are retailers), but you will definitely be able to find a lot of products to sell on eBay.

<http://www.ec21.com> – this is very similar to alibaba. Suppliers from all over the world

<http://www.globalsources.com> – another great website directory with suppliers from all over the world. The suppliers on this website are all legitimate businesses. Most of the suppliers in this directory are the actual manufacturers of the products they sell, that means you get the absolute lowest prices (this is where wholesalers get their stuff).

<http://www.exportbureau.com> – another web directory. All the suppliers are legitimate businesses and a lot of them are the actual manufacturers of the products they sell.

<http://www.surplus.net> – a very good website. Thousands of wholesale, overstock lots and pallets for sale. Mainly overstock, surplus and refurbished products. You can find some incredible deals on this website. I mean 80% off wholesale prices! You can find just about everything here.

<http://www.fashions.net> – clothing suppliers, overstock, surplus and salvage clothing – some insane discounts here!

<http://www.computers.org> – computers, laptops, printers etc.

<http://www.made-in-china.com> – suppliers and manufacturers from china. Similar to alibaba and ec21 – very good.

Second Best:

<http://www.wholesale411.com> – this website is not as good as the ones listed above but is still 100 times better than a wholesale list.

http://directory.google.com/Top/Business/Wholesale_Trade/ - The Google directory is also a good place to find links to supplier websites.

<http://www.toydirectory.com> – toy wholesale directory.

<http://www.fleamarketguide.com/wholesal.htm> flea market guide.

<http://www.topwholesalesuppliers.com> - another supplier directory. Not as easy to use as alibaba or ec21 but worth a look anyway.

<http://www.wholesalehub.com> - a small directory. Has links to wholesalers and drop shippers.

<http://www.4wholesaleusa.com> - a USA wholesale directory.

<http://www.wholesalecentral.com> – wholesale directory.

<http://www.andale.com> – in case you can't decide what it is you want to sell, you can go to Andale and type your choices into their price finder tool. This tool lets you see the average selling price the item(s) you want to sell go for on eBay and tells you if the product is "HOT" or not. Andale also has a supplier search tool.

Note: You can find out if the product you have decided to sell is hot or not by going to eBay and searching for it. If most of the listings that show up in your search don't have any bids, your product is definitely not hot. In that case you should find another product.

<http://www.ebay.com> you can also find suppliers on eBay, you can do this by searching "wholesale lot" or "wholesale". Believe it or not, many power sellers actually started out by buying off eBay and reselling the stuff they bought on eBay...for a profit!

What ever it is that you want to sell, Nike shoes, designer clothing, laptop computers, cell phones, binoculars, ladies underwear, mini motorcycles, ATV quad bikes, watches, mp3 players, beads, fabric, car wheels etc. Chances are you can find it through one or more of the above websites.

You can also find suppliers by searching for them on <http://www.google.com> You have probably already tried but have never been able to find a good supplier. The reason for that is you probably didn't know what to search for, or the key words you should use in order to get the best results.

When searching try key words like: "overstock", "closeout", "liquidation", "salvage", "auction", "surplus", "refurbished", "refurb", "wholesale", "supplier" and other similar words. Try these words by themselves as well as together with the name of the product(s) you are searching for, for example: "refurb camera", "laptop liquidation", etc..

While Google is a much slower way to search for suppliers, you can sometimes find suppliers on Google that you can't find anywhere else. Because supplier directories can only find suppliers that are included in the directory, Google on the other hand can find just about any website on the internet.

I have found a very good and reliable watch supplier by using Google. The web address of this supplier is <http://www.switzarmy.com> or <http://www.swissoutpost.com/> and he sells Swiss army watches and knives. This supplier has a large selection of new and refurbished (best value) watches. If you would like to give this supplier a try, email him and ask about wholesale prices because the prices on the website are NOT wholesale.

The wholesale prices this supplier gives are as low as they get and when I was buying from him, there were no minimum orders (that means you don't have to buy a certain amount of watches in order to get the wholesale discount).

Advice

Now, before you go and contact all of these suppliers, there are some things you should know:

Getting creative and thinking outside the box:

If it can be bought, it can be sold for a profit. What ever you are looking to sell, you will find it if you look hard enough. What I want you to know is that not every product can be found in a conventional way. By conventional I mean, looking up a supplier in the yellow pages or the internet. Sometimes you just have to get creative.

First you must get rid of all the mental blocks and limitations that are in your mind. You need a **can-do-attitude**. More often than not, the spoils come to those who think the sky is the limit. Thinking outside the box is just that. The limitations and mental blocks are “the box”...you must completely ignore them!

So what do I mean by thinking outside the box while looking for a supplier? I mean, your supplier doesn't have to be an actual supplier... your supplier can be a store, website or even another eBay seller that has access to the products you want to sell. Another eBay seller!? Why would the competition want to help me? Well, not everyone is going to want to help. But the smart eBay sellers know that this is a chance to make money off of the competition as well as their own eBay business. A smart seller knows that with the extra products he/she orders to supply you, he/she will probably get a greater discount.

eBay is a great opportunity to make money from home, with little or no risk and a small amount of startup money. But guess what, not every real supplier is going to want to deal with you when your first order is only \$100 worth of products. You must understand, if you can't go in through the front door, just go around and try the back. As you read on, there will be examples of getting the products you want to sell through the “back door”.

Does anyone actually use this “back door method”? Yes! Almost every single eCommerce website that sells expensive watches (TAG, ROLEX, OMEGA...) uses the “back door method”, because the manufactures of the watches only supply directly from the factory and only to authorized dealers....Oh and the watch companies forbid the selling of their watches over the internet. So what most of these websites and eBay power sellers do is befriend a jewelry store that has access to the products they want to sell. So if some of the biggest most successful power sellers and websites do it, why can't you?

Most people are uncomfortable thinking outside the box and taking the road less traveled. Because when you do what everyone else does, there is a clear path, there are guidelines and it is much easier and less uncomfortable to follow an already made path than make your own. Please know that you don't have to follow "the rules" when looking for a supplier. **Anyone that sells what you want to sell is a potential supplier to you.**

Now, not everyone is going to agree to do business with you. But you must remember, there are thousands of people out there that would agree to be your supplier, the sooner you get rid of the ones that don't want anything to do with you the sooner you will get to the ones that want your business and are open to your ideas.

If you are a self motivated person with a can-do-attitude and lots of energy, you won't have too many problems. If you are a lazy, shy person you may need some help. I am not a persuasion expert nor do I claim to be one. There is a book out there that can help you, it is full of great advice on persuasion and if you are one of those people that needs some help, get this book! It's called "How To Win Friends And Influence People" by Dale Carnegie. There are no books out there about "back door" suppliers... maybe I will write one in the future, but for now the Hot eBay Sources book is absolutely, positively all you need!

MAKE MONEY WHEN YOU BUY. This is **HUGE!** I hear many people tossing the term around carelessly, not really knowing what it means. First of all, you can't make money if you are buying something for your own personal use, you can only save money. You can only make money when you buy, if you are buying something for the purpose of reselling it. So, how is it that someone can make money when buying something?

Let's say you are about to buy 100 sweaters from a supplier, \$10 per sweater, which equals to \$1,000 for 100 sweaters.

Let's say the sweaters can be sold on eBay for \$15 each, it would look something like this:

Bought for **\$1,000**

Sold for **\$1,500**

Profit **\$500**

Now let's make some money when we buy! Before buying the 100 sweaters for \$1,000, why don't you try and get the price down a little, maybe to \$9 per sweater. It will only take a few minutes, sometimes just asking will be enough and sometimes you might need to haggle for a half hour.

Anyways, let's say you succeed in getting a better deal, you buy the hundred sweaters for \$9 each and sell them for \$15 each:

Bought for **\$900**

Sold for **\$1500**

Profit **\$600**

Look at that, you made \$100 dollars extra in profit just because you decided to make some money when you buy as well as when you sell. What? It's too much bother? You don't want to spend half an hour trying to get \$1 off every shirt? If you are actually saying those words, what you are really saying is, it's too much bother to make \$100 in a half hour. "I don't want to make \$100 in a half hour."

Making money when you buy is a **way to increase your profits without raising your prices**. Why everyone doesn't do this is a mystery to me. In the example I provided, you learned how you can make \$100 when buying a wholesale lot. If you are planning to be a power seller, you will be making a lot more than a \$100.

If you are a power seller, you may be selling 500 sweaters per month. In the previous example, you were able to make an extra \$100 of profit for 100 sweaters sold. If you sell 500 sweaters per month, which means you will be making an extra \$500 per month just because you haggled for a half hour, an extra \$500 per month, \$6,000 per year....all in a half hour....don't you think it's worth it?

Buying below wholesale. The less you pay for the products you sell, the more money you will be able to make. That's what making money when you buy is all about.

Besides haggling with your supplier in order to make more money, you should also look for a supplier that provides you with the lowest prices possible. It sounds obvious, but let me explain:

If you sell new products, there is a concrete price set that you can buy them at from the supplier, and you usually can't go below that price. New products are the most expensive kind of products and are sometimes the least profitable to sell.

What you need to look for are products that are practically new, but not quite.

Surplus, liquidation, overstock, refurbished and closeout products are the most profitable kind of products you can sell. Why? Because more often than not, the only difference between these products and brand new ones is the length of the warranty they come with, but when it comes to the prices at which these products can be bought at, the difference is huge!

Products from overstock lots can be purchased for as low as 80% below wholesale! That is not always the case, but it's not unheard of to get those kinds of discounts!

The truly amazing thing about buying something that costs a fraction of the wholesale price is when it sells for close to retail price!

And that is what can happen on eBay. A refurbished or overstock product will often sell for the same price as brand new one. Now here as an example of what that can mean to you:

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