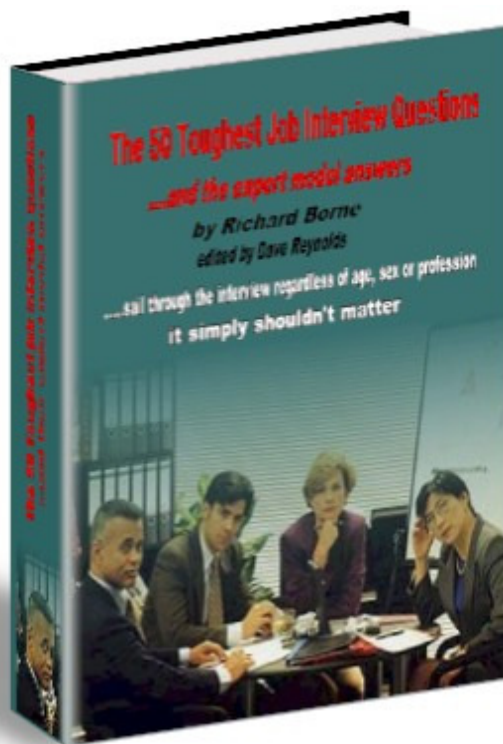


The 50 most Difficult Interview Questions you will ever hear and the Expert Model Answers



Visit www.JobInterviewPerfection.com

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Introduction

Introduction to the 50 most common and hardest interview questions and their model answers

Without further ado let's look at the 50 most difficult interview questions and their model answers.....

In nearly all cases an interviewer will ask similar questions. It doesn't matter whether you are going for a minimum wage job or a senior position in a Fortune 500 company. It is just a question of context although of course the replies will vary.

Interviewing is not just about answering questions. It is about answering questions well and most importantly showing your self in the best possible light. If you find yourself answering with a blunt 'yes' or 'no' then you need to realise that you are missing an opportunity to sell yourself.

The interviewer is looking to assess your strengths, weaknesses, professionalism and suitability. IF you give closed single word replies then you stand no chance of persuading them to take the risk on you.

Of course if you get asked a question and you don't have an answer this will harm your application. So we have prepared the top 50 most common and hardest interview questions which you are ever likely to face.

By reading through these you will find that the way you answer a question is one of the keys to a successful interview. An interview

is about selling yourself. A skilled interviewer will continually ask 'open' questions which by their nature are probing but will allow you to sell your skills and abilities.

Imagine an interview where the replies were all one word answers or short sentences. It would not be very comfortable for either party to sit through and your chances of getting the job would be almost zero.

You need to show you have personality, enthusiasm and a great team ethic to succeed at interviews. There are basically 5 key elements that the interviewer is looking for in a candidate. These are.....

Can you do the job?

Will you do the job?

What is the problem I am here to solve?

Will you take direction and conform to the team ethic?

Will your behaviour represent the department or manager in a professional manner?

All your answers should be modelled with the view that this is what the interviewer is looking to hear.

The toughest questions are the negative ones

So which types of questions will pose the greatest difficulty? When you enter an interview the interviewer expects you to say how brilliant you are and how perfect for the job you will be. They discount this from the start. They therefore pay much greater attention to those questions which raise negative points. Here are some examples

Q. ‘... Have you ever disagreed or argued with your current immediate supervisor?’

Q. ‘....Presumably you want this job because you are disillusioned with your current employer?’

Q. ‘....You seem to lack experience in area ‘x’

Pay particular attention to these types of questions. Interviews will usually be won and lost with these types of questions.

These types of questions need to be answered with as much positive upside as you can possibly muster. The more you dwell on the negatives of your experience and career the poorer the overall impression of your abilities.

An interviewer will usually discount the positive aspects of your answers and look much more closely at the potential negatives in your career.

You should not be afraid to discuss the negative aspects of your career. However a series of positive focused answers will put you

in a strong position. It clears a lot of uncertainty in the interviewers mind and importantly reduces their risk in hiring you.

Always answers in the affirmative.

Never answer a question starting with the word 'No'. There are two reasons for this. Firstly you never want to disagree with the interviewer. Subliminally this will sound like you are disagreeing and to repeat you never want to disagree with the interviewer.

Secondly you want to keep any answers in positive territory. The more negativity that is expressed in an interview the less likely you are to secure the job.

Conversely if the interview is upbeat and positive you will always perform better and be viewed in a favourable light.

The same questions phrased in a different way.

There are always going to be different ways of phrasing the same questions. Do not be intimidated by thinking you need to learn separate answers to dozen of different questions.

Understand the principles behind what is being asked and then concentrate on accentuating the positive and letting your skills and attributes come to the fore.

Preparation:

You will realise that after reading all these questions you need to prepare yourself for the job interview. You need to know and be

able to clearly express your job skills are and also your personality skills.

Your job skills and experience should be reasonably static. What I mean by that is that if you have one years experience in a role or skill you cannot suddenly claim to have 5 years experience.

However with the personality traits the answers are totally subjective. The interviewer does not know whether you are enthusiastic, energetic, a team-player or possess 100 other professional behaviours. It is entirely up to you to convince them. You will notice above that only one of the 5 key elements described at the start of this book actually refers to whether you can do the job. The other 4 all relate to personality. That's a whopping 80%! Use this to your advantage.

The last big element of your preparation is having suitable examples which show real **benefits** of your actions. If your answers can contain examples with demonstrable benefits then you will sky-rocket your chances of success. It is just a question of making the answer seem real. Every decent interviewer will ask a question and ask for an actual example of just such a situation in your life.

There is further detailed information on how you can prepare thoroughly for a job interview and a whole new book on 200 of the greatest model interview answers at.....

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I have one final piece of advice regarding job interviews. An interviewer will NEVER hire someone they do not like. If you do nothing else make sure that you have been pleasant, charming, warm and friendly it makes all the difference.

So let's look at the top 50 most common and hardest interview questions and good luck! They are in no particular order just as you may receive them in an interview.

The top 50 most common and hardest job interview questions and their model answers

Q. Where do you see this industry in 5 years time?

A. Although this is the type of question that would be asked in a more senior position everyone should know something about their industry.

The interviewer is not asking for a prediction but looking to see that you understand the current issues facing the industry and what the future trends may be.

Although possible answers are unlimited and will be tailored to each type of business you may find the following suggestions helpful:

- More industry consolidation into larger corporations
- Move away from retail outlets to e-commerce web selling
- More niche players in the market
- Globalisation of the supplier network
- Stronger sales growth in 3rd world countries
- Wider diversity in product ranges
- Increased reliance on software to run the business

A more senior managerial position will require you to have an in depth knowledge of the future direction of the industry. This is because your decisions may have a direct impact on the long term direction the company is taking.

If you are going for a more junior position and the question comes up be grateful. By answering with a full and carefully considered

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