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and mentorship process is backed by 100% money-back guarantee if the information and resources implemented doesn't pay for the cost of coaching within 90 days of implementation.

A Golden Pen

The Notary Signing Agents Guide To Multiple Streams Of Income:

Learn The Best 6-Figure Side Hustles & Start Today

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G & M Sias

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G & M Sias

Preface

We are just like many of you. The same daily struggles & challenges. The same hopes and dreams of a brighter future

We've stumbled our way through many network marketing opportunities with no significant results to brag about. We don't have a huge social media following... we aren't gurus at advertising or any other significant expertise. This didn't make us failures and if you find yourself in the same set of circumstances, it doesn't make you a failure either. You just haven't found the right vehicle yet for your ultimate success.

What we've discovered through those failures, and trials and errors are the businesses that seemed to give us the

best chances for success. When we first started our mobile notary business we really had no idea how big of a hit it was going to be. It just seemed like a good idea worth trying, with very little to lose. So we did, and along the way, we realized they were very specific reasons why this works so well.

It's safe to say that most of us are not born with a silver spoon in our mouth or with a "golden pen" in our hands. But, the skills that are required to achieve business success are just that; skills that you can develop through practice. In practicem as they say, makes perfect! Some of the ideas laid out might even seem odd or peculiar, but give them the do-diligence they deserve and I can assure you they are quite lucrative.

We will dispel the myth that it takes

money to make money. This is simply just not the case! It takes ideas, action, goals, and perseverance. The idea of having to leverage other people to make money is outdated. In 2022 you can leverage technology and ideas. If you will put those ideas into action and commit to learning the skills you need, your bank account will increase!

We wrote this book to open your eyes and pique your curiosity. But most importantly, to give you hope!

Dedication

This book is dedicated in loving memory to a couple of great fathers. We lost them in recent years to Heaven.

Those great men were Thomas Harold Sias and James Kay Noffsinger. You never really know how much you needed someone until they are gone. Hearing the words, “great job, I’m proud of your accomplishments” was something that we both heard often.



Thomas H. Sias

06/02/48-02-21-

*22 we can do
them justice in
this life.*

They set the bar high as examples of how to live life. Kindness, generosity, gentleness, forgiving and loving. We

are both truly grateful for the income and time freedom our business has given us to be able to invest as much time as we did into making lasting memories with them! We hope to carry on the torch. Until we meet again, you are both forever in our minds and hearts.

Our fathers made sure that we knew we were loved and doing the right things in our lives. We miss hearing those words out of their mouths, you do not realize how important it is to have that affirmation until it is no longer there. Our dads were kind and strong men, always there to give us advice or help out in any situation. We thank them for living righteously and we hope that.

Our Pastor, Michael Modica, always says tomorrow is a day on a fools calendar. Our hope and prayer is that the ideas, concepts and underlying philosophy of this book will motivate and inspire you to be able to live life on your own terms. Not be bound to a job, fixed schedule and limited income.

James Noffsinger

10/07/51-06/30/20

***"To everything
there is a season, A
time for every
purpose under
heaven:***



*A time to be born, And a time to
die, time to kill, And a time to
heal, A time to break down, And a
time to build up, A time to weep,
And a time to laugh, A time to
mourn, And a time to dance.” -
Ecclesiastes 3:1-8*

Introduction

Every time we do a notary appointment, we am amazed. We get paid well for a seal & signature. It is like our signature is GOLD! How can this be? Well it is true. You know what? It's not the only business that works like that either. There are plenty of opportunities like this simple signature authentication business that offer the same or similar lucrative rewards. Our aim isn't to lay out exhaustive information, but rather give you enough to make informed decisions about your next additional service, or side hustle as the kids call it.

Once you've learned the necessary steps to get one business going, trust us, the next one will be easier. It is the same basic process. The one after that will be even easier yet again! Plus, you'll have a larger customer base to cross sell to. That's right, cross sell. In most cases, just letting your client know what all you offer is all the

cross selling you need. But, as our good friend & mentor, Ruth Tick says to always ask, “Would you like fries with that?!” Don’t leave money on the table! So, if you are doing loan signings and don’t offer additional services (you are just a notary) you are absolutely leaving money on the table!

We want to open your mind to possibilities. We don’t want you to get comfortable in just one niche. Tim Ferriss says, “The riches are in the niches.” That is plural. As in more than one. We want you to have a clear understanding of the kind of opportunities you should be looking for. You can then take them for what they are worth and run with it. Curiosity is a wonderful thing. Good ideas beget more, better, & newer ideas! They always do. The next book we read on the shelf might even be yours.

"I have no special talent. I am only passionately curious."

-Albert Einstein

This book is the culmination of the past several years of observing numerous notaries in groups and forums concerned with low volume of appointments. How many side hustles should you have? Well, we guess as many as it takes to reach your goals. You don't want to spread yourself thin. But on the other hand, many of these services are easy to scale up with ancillary staff. You can outsource ad campaigns. You can hire a Virtual Assistant (VA) to screen calls and schedule appointments. You could even start doing this with your mobile notary services.

Ours has flourished. We had a growth mindset right from the beginning. The idea is to use the easy income and time freedom from this magnificent business model to springboard yourself into even

more business and opportunities.
Level up!

Let me briefly tell our story so you know a little bit more about who Mark & Grace are. We own and operate a small legal services & signing services business in Port Orange, Florida called Noble Notary & Legal Document Preparers.

In 2019 I, Mark, walked away from my career as a critical care registered nurse. Burned out and frustrated with what the healthcare system had become. Sadly, for many nurses, covid has made it even worse. We started a *mobile notary business* that has been a smashing success. Compared to nursing, I feel like I am semi-retired.

I, Grace, was a stay-at-home mom for 13 years to our four beautiful children. We chose to live a sort of 1950's lifestyle where Mark worked and I took care of all things related to the kids and home (cooking, cleaning, helping with homework, running kids

to activities, church, sleepovers, the list goes on and on as all stay at home moms know). I had dabbled in several 'work from home' opportunities because I was ready to be, 'more than just a mother'. I wanted to contribute financially as well (as if being just a mom isn't enough as it is, haha.) P.S., a MAJOR shout out to the moms who work a full-time career and keep up with their mommy duties, HATS OFF!! However, none of these career paths worked for me. When God led us to the notary world, I was ready to jump in headfirst with Mark.

We started this business literally on a shoestring budget. Nothing more than notary commissions, a laptop computer and a laser printer. As profits rolled in, we were committed to reinvesting in the business and reinvesting in new ideas. They have paid off big-time!

We each only work about 15-20 hours a week. Each subsequent year, it seems we not only work a little less,

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